General Requirements

**Target Market**
Target markets must demonstrate positive economic development and demographic trends.

**Management**
All properties must be professionally managed.

**Capital Request**
Between $250,000 - $2,500,000

**Target Leverage**
Up to 85% LTV

**Reporting**
Investment updates must be submitted to EQUITYMULTIPLE at least quarterly

**Property Types**
Multifamily, Student Housing, Senior Housing, Hotel, Retail, Office, Industrial, Self-Storage

**Development Stages**
- Stabilized assets with predictable cash flow
- Value-add, redevelopment, repositioning

**EQUITYMULTIPLE does not consider:**
- Ground-up development projects
- Sponsors with less than $5M in acquisition/development experience
- Sponsors with < 10% of equity in the deal
- Single family residential projects
- Land plays or blind funds

www.equitymultiple.com  @EquityMultiple
EQUITYMULTIPLE requires that the following materials be with a capital request:

- Offering memorandum, executive summary, and/or deal overview
- Excel pro forma and financial model
- Sponsor qualifications and prior relevant recent transactions
- Any third party reports (appraisal, environmental phase I, etc.)

Within 48-72 hours, EQUITYMULTIPLE will respond with next steps. If accepted, you will receive the following:

- Engagement letter
- Digital list of due diligence – materials must be uploaded directly to Smartsheet
- Detailed timeline for launch and closing

Preparing the offering for EQUITYMULTIPLE’s platform takes 1-2 weeks. Within that time, the following materials must be submitted before launch:

- Signed Bank Term Sheet
- Operating Agreement
- Operating Financials
- Loan Documents
- Rent Rolls
- Purchase & Sale Agreement
- Org. Chart / Proposed Structure
- CapEx History & Budget
- Certificate of Formation
- Tax & Utility Bills
- Property Photos
- Site / Floor Plan
- All Leases & Abstracts
- Estoppels
- Lease/Sale Comps